

Curriculum Vitae
Thomas M. Koutsky
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Thomas M. Koutsky is a co-founder and Resident Scholar of the Phoenix Center for Advanced Legal & Economic Public Policy Studies. The Phoenix Center is an international, non-profit 501(c)(3) organization that studies broad public-policy issues related to governance, social and economic conditions, with a particular emphasis on the law and economics of regulated industries. Among other activities, the Phoenix Center publishes a PUBLIC POLICY PAPER SERIES, a POLICY BULLETIN SERIES, and a POLICY PERSPECTIVES SERIES. In addition, the Phoenix Center sponsors Congressional briefings, Policy Roundtables at the National Press Club, educational retreats, as well as its noted Annual U.S. Telecoms Symposium. The Phoenix Center also hosts its internationally renowned web page (<http://www.phoenix-center.org>), which contains one of the largest sources of free research material on the Internet and receives over a half a million hits annually from people around the globe.

Mr. Koutsky is an active speaker, advocate and writer on issues relating to broadband deployment and telecommunications competition. For example, major news outlets such as the WASHINGTON POST, the LOS ANGELES TIMES, BLOOMBERG NEWS, CRAIN'S CHICAGO BUSINESS, the CHICAGO TRIBUNE, DOW JONES NEWS SERVICE and major trade publications such as PHONE +, COMMUNICATIONS DAILY, NATIONAL JOURNAL TECHNOLOGY DAILY, TELECOMMUNICATIONS REPORTS and TELEPHONY have all quoted Mr. Koutsky as an expert. Mr. Koutsky has also frequently testified before various federal and state government officials.

Mr. Koutsky also has extensive experience in both government and in private industry. For example, from 2001 to 2004, Mr. Koutsky was the Vice President, Law and Policy for Z-Tel Communications, Inc. In this capacity, Mr. Koutsky founded Z-Tel's Washington, DC office and was responsible for regulatory and policy advocacy before the FCC, Congress, state legislatures, and state public utility commissions. In addition, Mr. Koutsky negotiated interconnection agreements and intercarrier compensation agreements and settlements, as well as managed court litigation related to federal and state regulatory decisions. Mr. Koutsky also wrote white papers and regulatory filings, testified before state legislatures, made presentations at Congressional caucuses, and participated actively in press interviews and radio call-in programs.

Prior to joining Z-Tel, Mr. Koutsky served as Assistant General Counsel for Covad Communications Company from 1997 - 2001. In this capacity, Mr. Koutsky established federal and state regulatory policy, advocacy and litigation operation for nation's first broadband DSL services company. Mr. Koutsky also negotiated and arbitrated the first DSL interconnection agreements with large incumbent local telephone companies, including Bell Atlantic, Ameritech, BellSouth, and US WEST. In addition, Mr. Koutsky successfully advocated Covad's regulatory and public policy positions before the FCC, Congress, and state public utility commissions by drafting comments, testimony, and white papers, as well as led Covad's negotiations team in complex commercial agreements with telecommunications carriers and ISPs.

Prior to entering private practice, Koutsky was a Senior Attorney with the Competition Division in the FCC's Office of General Counsel from 1994-1997. While with the Competition Division, Mr. Koutsky served as part of 1996 Telecommunications Act Implementation team, where he assisted in proposing and drafting FCC decisions on a number of telecommunications topics, including local competition rules, industry mergers, universal service and access charge reform. Mr. Koutsky also advised, drafted speeches, drafted testimony and wrote reports for General Counsel and Chairman on competition policy in the telecommunications, wireless, cable and broadcast industries.

Mr. Koutsky received his Juris Doctorate with Honors from The University of Chicago Law School in 1991, where he received an Olin Fellowship for Law and Government to study constitutional and political theory in Eastern Europe. Mr. Koutsky received his Bachelor of Arts with Highest University Honors from the University of Illinois in 1988, where he received a R.J. Waller Fellowship for Liberal Arts Studies.

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SELECTED PUBLICATIONS LIST

Mandated Access and the Make-or-Buy Decision: The Case of Local Telecommunications Competition, with T. Randolph Beard and George S. Ford (forthcoming in the QUARTERLY REVIEW OF ECONOMICS AND FINANCE).

Market Power in Radio Markets: An Empirical Analysis of Local and National Concentration, with Robert B. Ekelund, Jr. and George S. Ford. JOURNAL OF LAW AND ECONOMICS, Vol. XLIII, 2000.

Broadband and Economic Development: A Municipal Case Study from Florida, with George S. Ford (submitted for publication, available at www.aestudies.com).